



exclusive networks.  
on demand.



**Wasabi is Simple, Predictable,  
and Affordable with the three P's  
that just make sense**



### PRICE

- 80% less than AWS S3
- No egress charges
- No API request charges



### PERFORMANCE

- Faster than the competition
- Quick uploads & downloads
- Private network options



### PROTECTION

- Data center redundancy
- 11x9s data durability
- Regulatory Compliance

**Register here for a FREE  
60-day trial**

# Flexible On-Demand Hot Cloud Storage

## What is X-OD?

X-OD is an on-demand platform that brings together and enhances all of Exclusive Networks' products and services in one, user-friendly place. It is the centre of a new digitalised technology distribution ecosystem that will connect the full value chain, bringing you closer to your customers.

## What is Wasabi?

Wasabi is the hot cloud storage company. We're storage experts. We only do cloud storage. And we do it less expensively and faster than the competition. Founded by David Friend and Jeff Flowers, the co-founders of Carbonite, our mission is to make cloud storage a simple, open-standard commodity and utility, just like electricity.

## What is Hot Cloud Storage?

Hot cloud storage is insanely cost effective and fast cloud object storage for any purpose. It is fast to write, fast to read and instantly available. We believe in keeping storage simple with a universal storage product that satisfies nearly all cloud storage requirements.

## No More Tiers

Unlike legacy cloud storage services with confusing storage tiers and complex pricing schemes, Wasabi hot cloud storage is extremely easy to understand and implement, and incredibly economical to scale. One product, with predictable and straightforward pricing, supports virtually every cloud storage application.

## Optimal Price, Performance & Protection

Wasabi is 80% cheaper and faster than the competition, with no fees for egress or API requests. And Wasabi hot cloud storage immutable buckets protect against the most common causes of data loss.

## Annual Storage Fees for 1 PB of Data<sup>1</sup>



<sup>1</sup>Assumes 20% of stored content downloaded monthly

# X-OD enables greater flexibility and simplifies ordering, billing and provisioning



## Greater commitment flexibility

Start as low as 5TB and 1 year commitment



## Greater billing flexibility

Pay monthly or yearly



## Pay as you go

100% consumption-based cloud storage with no commitment & direct debit



## Data retention period

Only 30 days



## Multi-tenancy functionalities

Automate account creation, management and user billing through the X-OD platform.

## The three principles of X-OD

### 01 Anything as a subscription

- Turn any vendor offering into a simple subscription.
- Access existing subscriptions through flexible formats and simplified order/provisioning.

### 02 Subscription platform

- Access to a digital & white – labelled platform.
- Get simplicity to build offers, buy and manage subscriptions.

### 03 Customer Success

- Increase customer satisfaction and lifetime value.
- Leverage data to get actionable business leads.

## Amazon S3 Bit Compatible

Wasabi is fully compatible with Amazon S3 APIs. That means all your existing S3 storage management applications like backup and recovery tools work seamlessly with Wasabi.

## Simple to Use

Wasabi is amazingly easy to use. You can set up an account in seconds. With our intuitive S3-like web console you can create storage buckets, set up users and configure access policies in no time. And with support for a wide range of S3-compatible storage clients for a variety of host platforms,

you can move files in and out of the cloud the same way you would with a local drive, with drag-and-drop simplicity and convenience.

## Groundbreaking Performance

The purpose-built file system design used by Wasabi offers meaningful performance advantages over Amazon S3. In recent [performance testing](#), Wasabi displayed better performance than S3 in the majority of the write (PUT) use cases that were tested.

Wasabi's pioneering highly parallelized system architecture delivers a read/write performance advantage over the competition.

## Robust Protection

Wasabi hot cloud storage is engineered for extreme data durability, integrity and security. We provide eleven 9s object durability— same as Amazon S3 Standard.

Configurable immutability prevents accidental deletions and administrative mishaps; protects against malware, bugs and viruses; and ensures compliance with HIPAA, FINRA, CJIS and other government regulations.

And active integrity checking (we validate data every 90 days) keeps your data fresh forever.



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